Australian Research Council (ARC)
LINKAGE PROJECTS

Breakfast Briefing:
Research Grants for Industry Partners
The Newcastle University School of Creative Industries

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Linkage Projects

The Linkage Projects scheme funds collaborative research partnerships between universities and business, industry, government and other end users.

Research and development is undertaken to apply advanced knowledge to problems, acquire new knowledge and as a basis for securing commercial and other benefits of research.
Objectives

Support the **initiation and/or development** of long-term strategic research alliances between higher education organisations and other organisations, **including industry and other research end-users**, in order to apply advanced knowledge to **problems** and/or to provide opportunities to obtain national economic, commercial, social or cultural **benefits**.

Provide opportunities for internationally **competitive** research projects to be conducted in collaboration with organisations outside the higher education sector, targeting those who have demonstrated a clear commitment to high-quality research.

Encourage growth of a national pool of world-class researchers to meet the needs of the broader Australian innovation system

Build the scale and focus of research in the national Science and Research Priorities.
Partner Benefits

- Leverage up to four times your cash contribution in Australian Government funds
- Develop links with one of Australia’s leading research universities through direct collaboration
- Opportunities to recruit our outstanding research scholars
- Potential access to research and development tax concessions
- The ARC will award grants in the range from $50,000 -$300,000 per year for two to five years
- The ARC Linkage Projects scheme is open for continuous submission and assessment.
Partner Organisations

Who can be a partner

- private sector organisations, both industry and not-for-profit
- most state, territory and Commonwealth government departments and organisations.

Requirements

- total cash plus in-kind contributions equal to requested ARC funds
- total minimum cash contribution of 25% of requested ARC funds
  applications may be exempt from this cash requirement if all partner organisations are, for example: start-ups; small businesses with less than 20 employees; not-for-profit (other categories apply).
- a letter of support to be provided with the proposal to the ARC
- a written research agreement with the University that outlines roles, contributions and intellectual property arrangements.
- active participation in the project
National Submission and Success Rate

*2016 data includes both rounds 1 and continuous data from proposals submitted from July to December 2016.

**The ARC is no longer providing data on the number of applications assessed with each announcement. It is therefore it is not possible to provide a current national success rate.
Considerations

- **what** are the challenges/opportunities you are addressing
- **who** will be doing the work
- **how** will each party be involved
- **what** contributions the parties will make - cash and in-kind
- **intellectual property** expectations (ownership and use)
- **what** the specific outputs are and when they are expected to be delivered
Development

➢ Be clear what each party **will, will not, or cannot**, compromise upon

➢ Prepare a ‘**final**’ budget allowing plenty of time for any internal approvals in the university and the partner organisation.

➢ **Share** the application form—ensure all parties are clear on what is being proposed and expected.

➢ **Partner support letter**—confirm early what is:
  - expected wrt benefits
  - needed for submission and rules

  These always take longer than planned!
Available support

- Workshops for Faculties, Schools, PRC’s, Centres
- Interpret guidelines, funding rules, application processes and agreements
- Review of Industry Collaboration Support scheme proposals
- Tools to assist with the development of Linkage Projects proposals
- Assist with proposal development, partner liaison and submission processes
- Review complete draft proposals and rejoinders
- The Research Office provide an Eligibility and Compliance Check.

Talk to me early!
Most Importantly

I can’t help you if I don’t know about your potential Linkage Project application!

Please advise contact me if you are considering developing a Linkage Projects application

Start RMS application early!

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Suggestions

Feedback

Questions?