

# PROGRAM PLAN



## BACHELOR OF BUSINESS/ BACHELOR OF COMMERCE

**PROGRAM OPTION:**  
Full time

**START DATE:**  
Semester 1, 2018-2020

**LOCATION:**  
Newcastle

This Program Plan is an enrolment guide to ensure you are on track to graduate. If at any time you wish to vary from this program plan seek advice from your Program Advisor to ensure you remain on track.

 [PROGRAM HANDBOOK](#)  
 [COURSE HANDBOOK](#)

**NAME:**

**STUDENT NO.:**

### COURSE STATUS KEY

**C** = Completed

**En** = Enrolled

**NS** = Not Started

YEAR 1	<b>ACFI1001</b> Accounting for Decision Makers	<b>ECON1001</b> Microeconomics for Business Decisions	<b>MKTG1001</b> Foundations of Marketing	<b>MAJOR 1</b> 1000 level	<b>ACFI1002</b> Accounting Practice	<b>ACFI1003</b> Introduction to Finance	<b>ECON1002</b> Macroeconomics in the Global Economy	<b>MNGT1001</b> Introduction to Management
YEAR 2	<b>LEGL1001</b> Foundations of Law	<b>MAJOR 1</b> 2000 level	<b>MAJOR 2</b> 2000 level	<b>ELECTIVE</b>	<b>MAJOR 1</b> 2000 level	<b>MAJOR 2</b> 2000 level	<b>DIRECTED</b> 1000 level	<b>ELECTIVE</b>
YEAR 3	<b>MAJOR 1</b> 3000 level	<b>MAJOR 2</b> 3000 level	<b>ELECTIVE</b>	<b>ELECTIVE</b>	<b>MAJOR 1</b> 3000 level	<b>MAJOR 2</b> 3000 level	<b>ELECTIVE</b>	<b>ELECTIVE</b>
YEAR 4	<b>MAJOR 1</b> 3000 level	<b>MAJOR 2</b> 3000 level	<b>ELECTIVE</b>	<b>ELECTIVE</b>	<b>MAJOR 1</b> 3000 level	<b>MAJOR 2</b> 3000 level	<b>ELECTIVE</b>	<b>ELECTIVE</b>

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To be eligible to graduate make sure you have completed 320 units (10 units = 1 course unless otherwise specified) which meet the following criteria:

- Core courses - 80 units.
- Major 1 courses - 70 units (including all Compulsory courses and the required number of Directed courses for one Major sequence from the Bachelor of Business).
- Major 2 courses - 60 units (including all Compulsory courses and the required number of Directed courses for one Major sequence from the Bachelor of Commerce).
- The Marketing Major and the Leadership and Management Major do not require students to complete a 1000 level Major course. Students who have selected these majors will need to complete a 10 unit Elective instead of a 10 unit 1000 level Major course.
- Directed courses - 10 units. Refer to the [Program Handbook](#) for the list of Directed courses.
- Electives - 100 units. Visit the [Course Handbook](#) to see a list of available Electives. You may utilise your electives to undertake a third Major from either the Bachelor of Business or the Bachelor of Commerce. Students intending on completing a third Major in either Business or Commerce are encouraged to seek advice from their Program Advisor to ensure that program rules and requirements are met.
- Students must not exceed 120 units at 1000 level.
- Students must complete a minimum of 40 units at 2000 and 3000 level.
- Students who perform well during the program with a credit average (GPA of 5.0) or greater, may apply for a further year of full time (or equivalent part time) study to obtain an Honours degree.
- The duration of the program is 4 years full time (40 units per semester) or part time equivalent.
- The maximum time to complete this program is 10 years.



Some courses have assumed knowledge and/or requisites, please refer to the individual [Course Handbook](#). Please refer to the [Program Handbook](#) for specific information on program structure. If you are intending varying from this program plan please seek advice from your [Program Advisor](#).

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## BACHELOR OF BUSINESS/ BACHELOR OF COMMERCE

### ACCOUNTING MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfil the requirements of this major:

**ACFI2003** Management Accounting  
**ACFI2011** Financial Accounting for Reporting Entities  
**ACFI3001** Accounting Theory  
**ACFI3004** Taxation  
**ACFI3005** Auditing and Assurance  
**ACFI3009** Contemporary Accounting Issues

\*Students undertaking the Accounting major who intend to seek **recognition** from professional accountancy bodies (CPA, CA Australia and New Zealand) must ensure that they include the Accountancy Accreditation courses in their degree. Some of these courses need be taken as electives.

For a list of all accountancy accreditation courses please refer to the [Program Handbook](#).

### ECONOMICS MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfil the requirements of this major:

**ECON2001** Intermediate Microeconomics  
**ECON2002** Intermediate Macroeconomics  
**ECON3008** International Macroeconomics

#### DIRECTED COURSES

Complete **30** units at **3000** level

Refer to the [Program Handbook](#) for the list of directed courses

### FINANCE MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfil the requirements of this major:

**ACFI2070** Business Finance  
**ACFI2080** Corporate Finance  
**ACFI3018** Portfolio Management  
**ACFI3130** Derivative Securities

#### DIRECTED COURSES

Complete **20** units at **3000** level

Refer to the [Program Handbook](#) for the list of directed courses

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### ENTREPRENEURSHIP AND INNOVATION MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfil the requirements of this major:

**MNGT1002** Introduction to Entrepreneurship and Innovation  
**MNGT2003** Entrepreneurial and Innovation Diversity  
**MNGT3006** Entrepreneurial Strategy (20 units)  
**MNGT3007** Social Entrepreneurship

#### DIRECTED COURSES

Complete **10** units at **2000** level and **10** units at **3000** level

Refer to the [Program Handbook](#) for the list of directed courses

### POLITICS AND INTERNATIONAL RELATIONS MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfil the requirements of this major:

**POLI2203** International Political Economy and Global Development  
**POLI3180** Politics, Policy and Government

#### DIRECTED COURSES

Complete **10** units at **1000** level and **10** units from **2000** level along with 30 units at 3000

Refer to the [Program Handbook](#) for the list of directed courses

**THIS MAJOR REPLACES THE GOVERNANCE, POLICY AND POLITICAL ECONOMY MAJOR**

### HUMAN RESOURCE MANAGEMENT MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfil the requirements of this major:

**IRHR1002** Dynamics of People and Work in Organisations  
**IRHR2010** Introduction to Industrial Relations  
**IRHR2270** Introduction to Human Resource Management  
**IRHR3000** Applied Human Resource Management and Employment Relations  
**LEGL3111** Employment Law

#### DIRECTED COURSES

Complete **20** units at **3000** level

Refer to the [Program Handbook](#) for the list of directed courses

Note: Students can only count one of BUSN3001, BUSN3002 or BUSN3500 towards the major. They may choose the other course as an elective.

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### INTERNATIONAL BUSINESS MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfill the requirements of this major:

**IBUS1000** Managing International Business Risk  
**IBUS2001** Cross-Cultural Management and Negotiations  
**IBUS2003** International Trade Logistics  
**IBUS3000** International Business Strategy

#### DIRECTED COURSES

Complete **30** units at **3000** level

Refer to the [Program Handbook](#) for the list of directed courses\*

Note: Students can only count one of BUSN3002, BUSN3500 or BUSN3600 towards the major. They may choose the other course as an elective.

**\*These courses have prerequisites. Students may need to utilise their electives to undertake any prerequisite courses.**

### LEADERSHIP AND MANAGEMENT MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfill the requirements of this major:

**MNGT2005** Leadership and Ethics  
**MNGT3011** Leading Organisational Change  
**MNGT3012** Strategic Business Management

#### DIRECTED COURSES

Complete **10** units at **2000** level and **20** units at **3000** level

Refer to the [Program Handbook](#) for the list of directed courses

Note: Students can only count one of BUSN3001, BUSN3002 or BUSN3500 towards the major. They may choose the other course as an elective.

### MARKETING MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfill the requirements of this major:

**MKTG2010** Marketing Research  
**MKTG2101** Consumer Behaviour  
**MKTG3000** Strategic Marketing Management

#### DIRECTED COURSES

Complete **30** units at **3000** level

Refer to the [Program Handbook](#) for the list of directed courses

Note: Students can only count one of BUSN3001, BUSN3002 or BUSN3500 towards the major. They may choose the other course as an elective.

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### SPORTS MANAGEMENT MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfil the requirements of this major:

**LEIS1000** Leisure Behaviour and Organisation  
**LEIS2001** Event Operations Management  
**LEIS3003** Managing Events  
**LEIS3001** Sports Leadership

#### DIRECTED COURSES

Complete **10** units at **2000** level and **20** units at **3000** level

Refer to the [Program Handbook](#) for the list of directed courses

Note: Students can only count one of BUSN3001, BUSN3002, BUSN3500 or BUSN3600 towards the major. They may choose the other courses as electives.

**THIS MAJOR HAS BEEN DISCONTINUED AS OF 2021, PLEASE REFER TO ADDITIONAL DOCUMENTS IN THE HANDBOOK FOR TRANSITION ARRANGEMENTS**

### TOURISM MANAGEMENT MAJOR

#### COMPULSORY COURSES

Complete the following compulsory courses to fulfil the requirements of this major:

**LEIS1000** Leisure Behaviour and Organisation  
**TOUR2003** Global Tourism Management  
**TOUR3003** Tourism Marketing  
**TOUR3004** Specialised Sectors of the Tourism Industry

#### DIRECTED COURSES

Complete **10** units at **2000** level and **20** units from **3000** level

Refer to the [Program Handbook](#) for the list of directed courses

Note: Students can only count one of BUSN3001, BUSN3002, BUSN3500 or BUSN3600 towards the major. They may choose the other courses as electives.

**THIS MAJOR IS NOW TOURISM AND EVENT MANAGEMENT. PLEASE REFER TO ADDITIONAL DOCUMENTS IN THE HANDBOOK FOR TRANSITION ARRANGEMENTS**