

Master of Business Administration

International Business specialisation


















 **Commencing in 2018**



 **Studying Newcastle or Sydney**

See the last page for some helpful hints & tips!

This Program Plan is an enrolment guide to ensure you are on track to graduate. If at any time you wish to vary from this program plan seek prior advice from your [Program Advisor](#) to ensure you remain on track.

COMMENCING TRIMESTER 1

	Trimester 1			Trimester 2			Trimester 3		
2018	 GSBS6004 Organisational Behaviour and Design	 GSBS6200 Financial and Management Accounting		 GSBS6005 Marketing Management and Planning	 GSBS6003 Globalisation		 GSBS6514 Leadership in Contemporary Organisations	 GSBS6009 Cross Cultural Management	 DIRECTED
2019	 GSBS6060 Strategic Management	 GSBS6008 Global Business Management	 DIRECTED	 GSBS6484 Corporate Governance and Social Responsibility	 GSBS6481 International Business Strategy				

Program Plan Key:  = Core  = Directed (Directed course list on page 4)

 = International Business Specialisation (Specialisation course list on page 3)

COMMENCING TRIMESTER 2

	Trimester 1	Trimester 2	Trimester 3
2018		GSBS6005 Marketing Management and Planning	GSBS6200 Financial and Management Accounting
			GSBS6004 Organisational Behaviour and Design
			GSBS6003 Globalisation
2019	GSBS6514 Leadership in Contemporary Organisations	GSBS6008 Global Business Management	DIRECTED
	GSBS6484 Corporate Governance and Social Responsibility	GSBS6481 International Business Strategy	DIRECTED
			GSBS6060 Strategic Management
			GSBS6009 Cross Cultural Management

COMMENCING TRIMESTER 3

	Trimester 1	Trimester 2	Trimester 3
2018			GSBS6004 Organisational Behaviour and Design
			GSBS6003 Globalisation
2019	GSBS6005 Marketing Management and Planning	GSBS6200 Financial and Management Accounting	
	GSBS6514 Leadership in Contemporary Organisations	GSBS6009 Cross Cultural Management	DIRECTED
			GSBS6060 Strategic Management
			GSBS6008 Global Business Management
			DIRECTED
2020	GSBS6484 Corporate Governance and Social Responsibility	GSBS6481 International Business Strategy	

To be eligible to graduate make sure you have completed 120 units (10 units = 1 course unless otherwise specified) which meet the following criteria:

- ✓ Core Courses - 60 Units.
- ✓ International Business Specialisation Courses – 40 Units.
- ✓ Directed Courses - 20 units.
- ✓ All students should complete Capstone courses GSBS6060 Strategic Management and GSBS6484 Corporate Governance and Social Responsibility towards the end of their program.
- ✓ The recommended duration of this program is 5 trimesters.
- ✓ The maximum time to complete this program is 5 years.
- ✓ The above enrolment pattern complies with the conditions of international student visas. Failing to follow this enrolment advice may result in international students not being able to graduate within the period of their Confirmation of Enrolment.
- ✓ Future course availability is subject to change.
- ✓ Part time students typically enrol in 10-20 units each Trimester.
- ✓ **Students must enrol ONLY in courses listed on this program plan. Students are not permitted to select courses from outside their degree program.**



Some courses have assumed knowledge and/or requisites, please refer to the individual [Course Handbook](#).

The [Program Handbook](#) has valuable information on program structure and requirements, if you are intending on studying part time or varying from this program plan please seek prior advice from your [Program Advisor](#).

INTERNATIONAL BUSINESS SPECIALISATION

Complete 40 units of International Business Specialisation Courses.	GSBS6003	Globalisation
	GSBS6008	Global Business Management
	GSBS6009	Cross Cultural Management
	GSBS6481	International Business Strategy*

DIRECTED COURSES

Choose 20 units of	GSBS6001 Managing Under Uncertainty	GSBS6505 Marketing Research in Practice*
Directed Courses.	GSBS6002 Foundations of Business Analysis	GSBS6506 Financial Statement Analysis*
	GSBS6006 Employment Relations in Globalised Economies	GSBS6507 Professional Practice in Human Resource Management & ER*
These courses have	GSBS6007 Managing Human Resource in International Organisations	GSBS6508 Enterprise Development and Growth
assumed knowledge	GSBS6012 Entrepreneurship and Innovation	GSBS6509 Entrepreneurship for Startups
or requisites	GSBS6013 Customer Decision Making and Behaviour*	GSBS6510 Global Innovation Management
	GSBS6014 Digital Marketing*	GSBS6511 Creativity and Design Thinking for Enterprise
	GSBS6015 Services and Relationship Marketing Management*	GSBS6515 Public Policy and Organisations
	GSBS6040 Human Resource Management	INFO6050 Process Analysis and Problem Solving
	GSBS6041 Global Marketing Strategy and Planning*	INFO6090 Business Intelligence for the Enterprise*
	GSBS6042 Employment Relations	INFT6009 Cloud Computing and Mobile Applications for the Enterprise
	GSBS6100 Negotiation and Conflict Resolution*	INFT6060 The Digital Economy
	GSBS6130 Corporate Finance	INFT6201 Big Data*
	GSBS6140 Investment Analysis*	INFT6304 Project Planning and Management*
	GSBS6142 Derivatives and Risk Management*	INFT6500 Accounting Information Systems*
	GSBS6143 Applied Portfolio Management*	LAWS6090 Health Law*
	GSBS6144 Financial Institutions Management*	LAWS6106 Advanced Communication Skills
	GSBS6145 International Financial Management*	LAWS6107 Mediation Skills and Theory
	GSBS6150 Individual Financial Planning*	LAWS6108 Corporate Power & Accountability
	GSBS6190 Human Resource and Organisational Development*	LAWS6111 Dispute Resolution
	GSBS6192 Strategic Human Resource Management*	LAWS6114 Negotiation in a Legal Context
	GSBS6300 Integrated Marketing Communications*	LEGL6004 Law for Workplace Health & Safety
	GSBS6301 Brand Development and Marketing*	LEGL6005 Co-operative Law and Governance*
	GSBS6410 Economics of Competitive Advantage	LEGL6090 Health Law
	GSBS6411 Intro to Co-operative Organisation & Mngt: the Co-operative Advantage	PSYC6000 Foundations of Applied Psychology I
	GSBS6412 Social Enterprises and Co-operative Innovation	PSYC6050 Foundations of Applied Psychology II
	GSBS6420 Macroeconomic Analysis	PSYC6140 Leadership and Organisational Change*
	GSBS6430 Issues in Developing Economies	PSYC6150 Group Dynamics in Organisations*
	GSBS6440 International Trade and Policy	PUBH6250 Health Economics
	GSBS6450 Banking and Finance	PUBH6290 Economic Evaluation of Healthcare
	GSBS6460 Economic Transformation in Asia Pacific Economies	PUBH6304 Global Health*
	GSBS6470 Behavioural Economics for Decision Making	PUBH6305 Global Health Systems & Policy*
		CLAM6002 Australian Health Service Organisation, Infrastructure & Mngt
		CLAM6006 Foundations of Clinical Leadership and Management
		CLAM6008 Application of Leadership and Management Skill

Helpful Hints & Tips

ENROLMENT HELP



Need help? >>
Ask UON >>



How do I use the Web Timetable? >>

RULES

It is important to follow this Program Plan.

You cannot repeat a course you've passed to try and get a better grade.

You cannot enrol in any extra courses not required by your program.

INFO FOR NEW STUDENTS



First year undergraduate students usually only enrol in 1000 level courses >>

New Postgraduate students should only enrol in 6000 level courses >>



Find out all you need to know about getting started at uni >>

UNDERSTANDING COURSES & PROGRAMS



Not sure what courses to study? >>



Understanding program and course jargon >>



Understanding UON Jargon >>

PRIOR STUDY



Check you have met the assumed knowledge and requisites for courses before enrolling >>



Have you studied elsewhere or transferred programs? Don't forget to apply for credit >>

CONSIDERING A BREAK?



Need to take a break? This is called a 'leave of absence'. Check if you are eligible >>



Planning on going overseas? Keep electives free, so it's easier for you to receive credit for your overseas studies >>



UON offers a range of support services to assist with your health and wellbeing >>

MORE QUESTIONS?

We are here to answer questions about your program. Talk to us your way!

- Ask UON
- 1300 ASK UON
- Visit a Student Hub
- Message us on Facebook
- or Twitter
- UONline via myUON