

Master of Business Administration

International Business specialisation



 **Commencing in 2019**




 **Studying Newcastle or Sydney**

See the last page for some helpful hints & tips!

This Program Plan is an enrolment guide to ensure you are on track to graduate. If at any time you wish to vary from this program plan seek prior advice from your [Program Advisor](#) to ensure you remain on track.

COMMENCING TRIMESTER 1

	Trimester 1			Trimester 2			Trimester 3		
2019	<p>GSBS6004 Organisational Behaviour and Design</p>	<p>GSBS6200 Financial and Management Accounting</p>		<p>GSBS6005 Marketing Management and Planning</p>	<p>GSBS6003 Globalisation</p>		<p>GSBS6514 Leadership in Contemporary Organisations</p>	<p>GSBS6008 Global Business Management</p>	<p>DIRECTED</p>
2020	<p>GSBS6484 Corporate Governance and Social Responsibility</p>	<p>GSBS6009 Cross Cultural Management (online)</p>	<p>GSBS6481 International Business Strategy</p>	<p>GSBS6060 Strategic Management</p>	<p>DIRECTED</p>				

Program Plan Key:  = Core  = Directed (Directed course list on page 4)
 = Specialisation Course (Specialisation course list on page 3)

COMMENCING TRIMESTER 2

	Trimester 1	Trimester 2	Trimester 3									
2019		<table border="1"> <tr> <td>GSBS6004 Organisational Behaviour and Design</td> <td>GSBS6003 Globalisation</td> <td></td> </tr> </table>	GSBS6004 Organisational Behaviour and Design	GSBS6003 Globalisation		<table border="1"> <tr> <td>GSBS6005 Marketing Management and Planning</td> <td>GSBS6200 Financial and Management</td> <td></td> </tr> </table>	GSBS6005 Marketing Management and Planning	GSBS6200 Financial and Management				
GSBS6004 Organisational Behaviour and Design	GSBS6003 Globalisation											
GSBS6005 Marketing Management and Planning	GSBS6200 Financial and Management											
2020	<table border="1"> <tr> <td>GSBS6009 Cross Cultural Management</td> <td>DIRECTED</td> <td>DIRECTED</td> </tr> </table>	GSBS6009 Cross Cultural Management	DIRECTED	DIRECTED	<table border="1"> <tr> <td>GSBS6060 Strategic Management</td> <td>GSBS6514 Leadership in Contemporary Organisations</td> <td>GSBS6008 Global Business Management</td> </tr> </table>	GSBS6060 Strategic Management	GSBS6514 Leadership in Contemporary Organisations	GSBS6008 Global Business Management	<table border="1"> <tr> <td>GSBS6484 Corporate Governance and Social Responsibility</td> <td>GSBS6481 International Business Strategy</td> <td></td> </tr> </table>	GSBS6484 Corporate Governance and Social Responsibility	GSBS6481 International Business Strategy	
GSBS6009 Cross Cultural Management	DIRECTED	DIRECTED										
GSBS6060 Strategic Management	GSBS6514 Leadership in Contemporary Organisations	GSBS6008 Global Business Management										
GSBS6484 Corporate Governance and Social Responsibility	GSBS6481 International Business Strategy											

COMMENCING TRIMESTER 3

	Trimester 1	Trimester 2	Trimester 3									
2019			<table border="1"> <tr> <td>GSBS6004 Organisational Behaviour and Design</td> <td>GSBS6200 Financial and Management Accounting</td> <td></td> </tr> </table>	GSBS6004 Organisational Behaviour and Design	GSBS6200 Financial and Management Accounting							
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2021	<table border="1"> <tr> <td>GSBS6060 Strategic Management</td> <td>DIRECTED</td> <td></td> </tr> </table>	GSBS6060 Strategic Management	DIRECTED									
GSBS6060 Strategic Management	DIRECTED											

To be eligible to graduate make sure you have completed 120 units (10 units = 1 course unless otherwise specified) which meet the following criteria:

- ✓ Core Courses - 60 Units.
- ✓ International Business Specialisation Compulsory Courses – 40 Units.
- ✓ Directed Courses - 20 units.
- ✓ All students should complete Capstone courses GSBS6060 Strategic Management and GSBS6484 Corporate Governance and Social Responsibility towards the end of their program.
- ✓ The recommended duration of this program is 5 trimesters.
- ✓ The maximum time to complete this program is 5 years.
- ✓ The above enrolment pattern complies with the conditions of international student visas. Failing to follow this enrolment advice may result in international students not being able to graduate within the period of their Confirmation of Enrolment.
- ✓ Course availability is subject to change.
- ✓ Part time students typically enrol in 10-20 units each Trimester.
- ✓ Students must enrol **ONLY** in courses listed in the program handbook. Students are not permitted to select courses from outside their degree program.

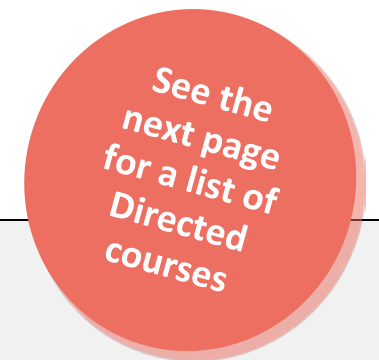


Some courses have assumed knowledge and/or requisites, please refer to the individual [Course Handbook](#).

The [Program Handbook](#) has valuable information on program structure and requirements, if you are intending on studying part time or varying from this program plan please seek prior advice from your [Program Advisor](#).

INTERNATIONAL BUSINESS SPECIALISATION

Complete 40 units	GSBS6003 Digital Marketing
*This course has assumed knowledge or requisites	GSBS6008 Services and Relationship Marketing Management
	GSBS6009 Integrated Marketing Communications
	GSBS6481 Brand Development and Marketing*



DIRECTED COURSES

Choose **20 units** of Directed Courses.

*These courses have assumed knowledge or requisites

GSBS6001	Managing Under Uncertainty	GSBS6481	International Business Strategy*
GSBS6002	Foundations of Business Analysis	GSBS6505	Marketing Research in Practice*
GSBS6003	Globalisation	GSBS6506	Financial Statement Analysis*
GSBS6006	Employment Relations in Globalised Economies	GSBS6507	Professional Practice in Human Resource Management & ER*
GSBS6007	Managing Human Resource in International Organisations*	GSBS6509	Entrepreneurship for Startups
GSBS6008	Global Business Management	GSBS6510	Global Innovation Management
GSBS6009	Cross-Cultural Management	GSBS6511	Creativity and Design Thinking for Enterprise
GSBS6012	Entrepreneurship and Innovation	GSBS6515	Public Policy and Organisations
GSBS6013	Customer Decision Making*	INFO6050	Process Analysis and Problem Solving
GSBS6014	Digital Marketing*	INFO6090	Business Intelligence for the Enterprise*
GSBS6015	Services and Relationship Marketing Management*	INFT6009	Cloud Computing and Mobile Applications for the Enterprise
GSBS6040	Human Resource Management	INFT6060	The Digital Economy
GSBS6041	Global Marketing Strategy and Planning*	INFT6201	Big Data*
GSBS6042	Employment Relations	INFT6304	Project Planning and Management*
GSBS6100	Negotiation and Conflict Resolution*	INFT6500	Accounting Information Systems*
GSBS6130	Corporate Finance	LAWS6090	Health Law*
GSBS6140	Investment Analysis*	LAWS6106	Advanced Communication Skills
GSBS6142	Derivatives and Risk Management*	LAWS6107	Mediation Skills and Theory
GSBS6143	Applied Portfolio Management*	LAWS6108	Corporate Power & Accountability
GSBS6144	Financial Institutions Management*	LAWS6111	Dispute Resolution
GSBS6145	International Financial Management*	LAWS6114	Negotiation in a Legal Context
GSBS6150	Individual Financial Planning*	LEGL6004	Law for Workplace Health & Safety
GSBS6190	Human Resource and Organisational Development*	LEGL6005	Co-operative Law and Governance*
GSBS6192	Strategic Human Resource Management*	LEGL6090	Health Law
GSBS6300	Integrated Marketing Communications*	PSYC6000	Foundations of Applied Psychology I
GSBS6301	Brand Development and Marketing*	PSYC6050	Foundations of Applied Psychology II
GSBS6410	Economics of Competitive Advantage	PSYC6140	Leadership and Organisational Change*
GSBS6411	Intro to Co-operative Organisation & Mngt: the Co-operative Advantage	PSYC6150	Group Dynamics in Organisations*
GSBS6412	Social Enterprises and Co-operative Innovation	PUBH6250	Health Economics
GSBS6420	Macroeconomic Analysis	PUBH6290	Economic Evaluation of Healthcare
GSBS6430	Issues in Developing Economies	PUBH6304	Global Health*
GSBS6440	International Trade and Policy	PUBH6305	Global Health Systems & Policy*
GSBS6450	Banking and Finance	CLAM6002	Australian Health Service Organisation, Infrastructure & Mngt
GSBS6460	Economic Transformation in Asia Pacific Economies	CLAM6006	Foundations of Clinical Leadership and Management
GSBS6470	Behavioural Economics for Decision Making	CLAM6008	Application of Leadership and Management Skill

Helpful Hints & Tips

ENROLMENT HELP



Need help? >>
Ask UON >>



How do I use the Web Timetable? >>

RULES

It is important to follow this Program Plan.

You cannot repeat a course you've passed to try and get a better grade.

You cannot enrol in any extra courses not required by your program >>

INFO FOR NEW STUDENTS



First year undergraduate students usually only enrol in 1000 level courses >>

New Postgraduate students should only enrol in 6000 level courses >>



Find out all you need to know about getting started at uni >>

UNDERSTANDING COURSES & PROGRAMS



Not sure what courses to study? >>



Understanding program and course jargon >>



Understanding UON Jargon >>

PRIOR STUDY



Check you have met the assumed knowledge and requisites for courses before enrolling >>



Have you studied elsewhere or transferred programs? Don't forget to apply for credit >>

CONSIDERING A BREAK?



Need to take a break? This is called a 'leave of absence'. Check if you are eligible >>



Planning on going overseas? Keep electives free, so it's easier for you to receive credit for your overseas studies >>



UON offers a range of support services to assist with your health and wellbeing >>

MORE QUESTIONS?

We are here to answer questions about your program. Talk to us your way!

Ask UON

1300 ASK UON

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or Twitter

UONline via myUON